

Company	A leading Insurance Company
Designation	Financial Planning Manager
Position Vacant	20
Job Description / Responsibilities	<p>Key Responsibilities:</p> <ul style="list-style-type: none"> • Meet the revenue targets on a monthly basis. • Responsible for identifying need and providing financial planning assistance solution oriented. • To provide excellent customer service in terms of renewals & deliveries. • To provide quick response to customer queries. • Even filling of applications and focus on all product categories. • Strict adherence to sales process. • To ensure that all the forms are filled correctly before submission to help minimize delays in policy enforcements. • To gain customer confidence to manage his/her complete financial portfolio. • Telemarketing calls to prospective clients & develop market through a process of continuous prospecting. • Responsible for educating the prospects about our products viz a viz competitor products. • Maximizing team productivity and achieving team and individual targets.
Desired profile of the candidate	<ul style="list-style-type: none"> • 3 months or more experience in Insurance. • Or experience in direct sales across sectors/Fresher with a flair for sales. • Minimum graduate/freshers MBA(No pursuing profiles will consider). • Hard core Sales profile. • Leads will be given by the Company but for the first month have to generate the leads by its own. • After completion of 9 months there would be an appraisal and will promoted to Deputy Sales Manager who would be handling a team of 4 people. • Good communication skills.
Educational Qualification	Any Graduate,any PG diploma
Desired work experience	1- 4 yrs , Freshers can also apply.

Age Limit & Gender	21- 27 yrs
Location :	Delhi
Contact name :	Anju Tamang
Contact Number :	011-46506546
Email Id :	atamang@lobostaffing.com
Alternative Email Id :	lssdel@lobostaffing.com

Kindly note candidate should carry resume along with salary slips & bike papers.
All selected candidate will be provided offer letter on the same day.