

Lobo Staffing Solutions Pvt. Ltd.

Company	A leading company of global IT service provider
Designation	Business Development Manager
Position Vacant	1
Job Description / Responsibilities	Responsible for business development to Banks, Institutions, Corporate, Government bodies, PSU, DGSND, Defense Educational segment etc., and meet team target.
Desired profile of the candidate	<p>Candidates should be Graduate in Engineering / Science / Commerce with full time MBA in Marketing from reputed institute.</p> <p>The position calls for hands-on experience in planning and managing large sales opportunities, control on outstanding, achievement of target, man management skills, relationship management. Candidates from Computer hardware / Office automation will be preferred.</p> <p>Experience: 3 to 6 yrs (Relevant to IT Hardware Sales to Corporate / Govt. / SMEs only. No experience of channel sales will be considered)</p>
Educational Qualification	Graduate in Engineering / Science / Commerce with full time MBA in Marketing from reputed institute.
Desired work experience (<i>in complete years</i>)	Experience: 3 to 6 yrs (Relevant to IT Hardware Sales to Corporate / Govt. / SMEs only. No experience of channel sales will be considered)
Age Limit & Gender	Male
Location :	Kolkata
Contact name : Contact Number : Email Id : Alternative Email Id :	Arpita 033-64545653 achatterjee@lobostaffing.com lsskol@lobostaffing.com